

**Request for Proposal Evaluation  
Mental Health Services  
2025-2026**

Name of Provider: **Jump Ahead Pediatrics (1)**

	Scale: 1-3; Highest 3	Comments
Technical Criteria (30%)	1	Somewhat clear understanding of the scope of work and related objectives along but does not cite innovative technology and platform included to manage student services. Services seem to mainly focus on placing different types of clinicians and support staff in schools without a system for managing mental and behavioral health concerns in a comprehensive manner.
Experience and Ability (20%)	2	Services 30 NJ school districts across urban, suburban and rural communities with lists of district and university partners provided. 70% retention rate servicing school districts.
Management (25%)	1	Staff support cited but details lacking with regards to frequency and methods. Data informed system for tracking student progress and meeting needs not referenced.
Cost (25%)	3	\$304,560 for 3 licensed clinicians

Name of Provider: **Invo Healthcare (2)**

	Scale: 1-3; Highest 3	Comments
Technical Criteria (30%)	2	Clear understanding of the scope of work and related objectives along but does not cite innovative technology and platform included to manage student services. Technology referenced only analyzes data and provides resources similar to professional development.

Experience and Ability (20%)	2	Services 200 school districts across urban, suburban and rural communities with lists of district and university partners provided. Cites that they will “staff the team with three Pennsylvania board-licensed Qualified Mental Health Providers..”
Management (25%)	2	Individual and group supervision cited. Data informed system for tracking student progress and meeting needs not referenced.
Cost (25%)	1	\$585,000-\$650,000 for 1 full time BCBA, 3 licensed clinicians and 1 Invo Corp. Located Program Director.

Name of Provider: **The Lincoln Center (3)**

	Scale: 1-3; Highest 3	Comments
Technical Criteria (30%)	2	Clear understanding of the scope of work and related objectives along but does not cite innovative technology and platform included to manage student services.
Experience and Ability (20%)	2	Services 37 school districts and university partners across the country but very few in NJ.
Management (25%)	2	Individual and group supervision cited. Data informed system for tracking student progress and meeting needs not referenced.
Cost (25%)	3	\$375,000 for 3 fully licensed clinicians.

Name of Provider: **Insite Health, Inc. (4)**

	Scale: 1-3; Highest 3	Comments
--	-----------------------	----------

Technical Criteria (30%)	2	Clear understanding of the scope of work and related objectives along with citation of innovative technology and platform included to manage student services with regards to threat assessments, psychiatric evaluations and therapy programs.
Experience and Ability (20%)	3	Services 48 school districts across urban, suburban and rural communities with testimonials provided.
Management (25%)	3	Ongoing professional development, peer consultation and supervision provided to clinicians. Comprehensive system cited that is data driven and meets HIPAA Compliance and professional standards.
Cost (25%)	3	\$377,000 for 3 fully licensed clinicians. with a maximum of 90 students serviced through individual therapy. Comprehensive scope of services being provided.

Name of Provider: **Thrive Alliance Group (5)**

	Scale: 1-3; Highest 3	Comments
Technical Criteria (30%)	2	Clear understanding of the scope of work and related objectives along but does not cite innovative technology and platform included to manage student services.
Experience and Ability (20%)	3	Services 75 school districts currently. Data presented on recent successes specific to Lodi School District.
Management (25%)	2	Supervision provided to clinicians in group formats, case discussions, peer to peer supervision and weekly individual supervision. Comprehensive system for managing cases lacking.
Cost (25%)	3	\$382,500 for 3 fully licensed clinicians. - Caseload per clinician not specified in proposal.

Name of Provider: **Rutgers Health (6)**

	Scale: 1-3; Highest 3	Comments
Technical Criteria (30%)	2	RFP provided a comprehensive explanation of scope of services but does not cite innovative technology and techniques.
Experience and Ability (20%)	3	37.5 hours/week -Servicing over 40 school district in NJ.
Management (25%)	1	Supervision provided but frequency and details not outlined in RFP. Data informed system for tracking student progress and meeting needs not referenced.
Cost (25%)	1	\$475,900 for 3 fully licensed clinicians

**Mental Health Services RFP Rubric & Scoring**

Criteria	1 (Basic)	2 (Proficient)	3 (Advanced)
<b>Technical (30%)</b>	Proposal meets some services; lacks clarity on scope; minimal responsiveness to RFP requirements; no evidence of past methodology success; limited or no innovative technology.	Proposal meets most services; shows general understanding of scope and objectives; methodology partially documented; limited innovation.	Proposal meets all requested services; clear, complete understanding of scope; well-documented proven methodology; uses innovative technology and techniques.

<b>Experience and Ability (20%)</b>	Serves fewer than 10 school districts; limited or no NJ public school district experience; staff experience unclear or minimal.	Serves 10-30 school districts, including some NJ districts similar in size; some documentation of staff experience in relevant settings.	Serves more than 30 school districts including multiple NJ districts similar to Lodi; well-documented staff experience with NJ public schools and similar projects.
-------------------------------------	---	--	---

<b>Management (25%)</b>	No clear management plan; supervision unclear; no documented integrity or consistent service protocols; no data-driven system.	Management plan present; supervision provided; some documentation of staff support; system partially consistent and somewhat data-driven.	Comprehensive management plan; supervision provided regularly; documented integrity; consistent, data-driven, HIPAA-compliant protocols and systems covering all service aspects.
-------------------------	--	---	---

<b>Cost for Three Clinicians (25%)</b>	Proposal cost over \$450,000 for three clinicians.	Proposal cost between \$400,000 and \$450,000 for three clinicians.	Proposal cost under \$400,000 for three clinicians
--	--	---	--



## Evaluation Criteria and Weights

Criterion	Weight
Technical Criteria	30%
Experience & Ability	20%
Management	25%
Cost	25%

## Provider Scores & Rankings

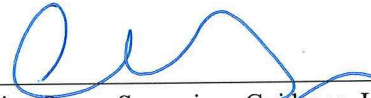
Rank	Provider	Technical	Experience	Management	Cost	Total Score (out of 3)
1	4 (Insite)	2	3	3	3	<b>2.7</b>
2	5 (Thrive)	2	3	2	3	<b>2.45</b>
3	3 (Lincoln)	2	2	2	3	<b>2.25</b>
4	2 (Invo)	2	2	2	1	<b>1.75</b>
5=	1 (Jump Ahead)	1	2	1	3	<b>1.7</b>
5=	6 (Rutgers)	2	3	1	1	<b>1.7</b>

## Key Observations

- **Provider 4** leads due to strong management practices, use of innovative technology, comprehensive experience, and competitive cost.
- **Providers 5 and 3** follow with solid experience and cost-effectiveness.
- **Providers 1 and 6** rank lowest due to limited process and procedures for management and cost impacting their overall scores.
- Cost efficiency significantly influenced final rankings, especially for Providers 2 and 6.

  
\_\_\_\_\_  
Frank D'Amico, Superintendent

6/18/25  
\_\_\_\_\_  
Date

  
\_\_\_\_\_  
Christine Orosz, Supervisor, Guidance, Lodi High School

6/18/25  
\_\_\_\_\_  
Date

  
\_\_\_\_\_  
Joseph LeConte, Director of Special Services, Lodi High School

6/18/25  
\_\_\_\_\_  
Date

  
\_\_\_\_\_  
Michael Rinderknecht, Interim Business Administrator

6/18/25  
\_\_\_\_\_  
Date